

**POSITION ADVERTISED: TECHNICAL ADVISOR, KZN & FREE STATE**

**Department:** Sales

**Supervision/Management:** National Sales Manager

**PERSON- & POSITION SPECIFICATION**

**Main Job Tasks and Responsibilities**

- Marketing irrigation products and services
- Train and advise clients regarding technical information and product range,
- Provide technical support and assist clients in the design of irrigation systems,
- Building healthy client relationships

**Education and Experience**

- Minimum required skills/qualification:
  - Tertiary qualification(s) related to Irrigation and/or Civil Engineering
  - Minimum 3- 5 years' practical experience in the design and selling of irrigation systems.
  - Language: Afrikaans and English
  - Excellent marketing skills
  - Excellent people skills
  - Excellent communication skills
  - Valid driver's license
  - Ability to work independently.
  - Energetic and dynamic qualities
  - Strategic thinker
  - Excellent relationship management experience and the ability to sell a concept
  - Have sound business acumen and communication skills
  - Be well organised and have good time management
  - Believe in opportunity, accountability and drive change
  - Ability to listen to and understand a customers needs
  - Willingness to work as a team, develop colleagues and leave a positive impression on our customers

**Employment offer**

Permanent employment, subject to probation period of three (3) months

Starting date: Oct/Nov

Location: KZN/Free state

**PLEASE NOTE: ONLY APPLICATIONS FULFULLING THE MINIMUM CRITERIA WILL BE CONSIDERED.**

To apply please email Abegail along with all relevant documentation at [abegail.samuels@netafim.com](mailto:abegail.samuels@netafim.com) on or before 12 September 2023